

| Description | Loading Port | Shipper  | Quantity       | Shipment            | FOB                             | Freight (Yawata Base)            | Fe Scale           | Specification |        |        |  |        |                  |    |              |   |                                      | Other Penalties   |
|-------------|--------------|--|----------------|---------------------|---------------------------------|----------------------------------|--------------------|---------------|--------|--------|--|--------|------------------|----|--------------|---|--------------------------------------|---|
|             |              |  |                |                     |                                 |                                  |                    | Fe            | S      | P      | Al <sub>2</sub> O <sub>3</sub> +SiO <sub>2</sub>                 | Cu     | TiO <sub>2</sub> | Sn | Other metals | Moist   | Size                                 |   |
|             |              |  |                |                     | \$5.70 DMT<br>FAS<br>\$5.38 DMT | Sh 48/7<br>WLT<br>Sh44/10<br>WLT | +\$0.15<br>-\$0.20 | 58<br>(57)    | (0.10) | (0.10) | (12)   | -      | -                | -  | (0.15)       | (10)  | +10mm<br>80%<br>min<br>250mm<br>max  | Oversize<br>-\$0.10 per WMT<br>Undersize<br>-\$4.00 per WMT |
| Goa         | Mormugao     | V.M. Selgaoncar e Irmao Ltd.                         | 200,000<br>DLT | Apr.1962<br>Mar.'63 | CIF<br>\$13.72DLT               |                                  | +\$0.20<br>-\$0.30 | 62<br>(60)    | (0.10) | (0.10) | Al <sub>2</sub> O <sub>3</sub><br>(5)<br>SiO <sub>2</sub><br>(5) | -      | -                | -  | -            | Nov..<br>May<br>(8)<br>Jun..<br>Oct.<br>(10)  | +10mm<br>80%<br>min<br>250mm<br>max  | Oversize<br>-\$0.14 per WLT<br>Undersize<br>-\$2.80 per WLT |
| Goa         | Mormugao     | V.M. Selgaoncar e Irmao Ltd.                         | 150,000<br>DLT | Apr.1962<br>Mar.'63 | CIF<br>\$13.72DLT               |                                  | +\$0.20<br>-\$0.30 | 62<br>(60)    | (0.10) | (0.10) | Al <sub>2</sub> O <sub>3</sub><br>(5)<br>SiO <sub>2</sub><br>(5) | -      | -                | -  | -            | Nov..<br>May<br>(8)<br>Jun..<br>Oct.<br>(10)  | +10mm<br>80%<br>min<br>250mm<br>max  | Oversize<br>-\$0.14 per WLT<br>Undersize<br>-\$2.80 per WLT |
|             |              |  |                |                     | C&F<br>\$12.64DLT               |                                  | +\$0.15<br>-\$0.15 | 60<br>(58)    | (0.10) | (0.10) | (14)   | (0.05) | -                | -  | -            | Nov..<br>May<br>(10)<br>Jun..<br>Oct.<br>(12) | 10mm<br>100<br>mesh<br>95%<br>min    | Oversize<br>-\$0.14 per WLT                                 |
| Goa         | Mormugao     | S.Kantilal & Cia.Ltd. Shantiler Khushardas & Irmaos. | 930,000<br>DMT | Apr.1962<br>Mar.'63 | \$8.80 DMT                      | Sh 47/7<br>WLT                   | +\$1.17<br>-\$0.23 | 63<br>(62)    | (0.05) | (0.10) | (9)<br>Al <sub>2</sub> O <sub>3</sub><br>(4)                     | -      | -                | -  | -            | Nov..<br>May<br>(7)<br>Jun..<br>Oct.<br>(9)   | +10mm<br>85%<br>min<br>+250mm<br>max | Oversize<br>-\$0.23 per WMT<br>Undersize<br>-\$2.80 per WMT |
|             |              |  |                |                     | \$7.70 DMT                      | Sh 47/7<br>WLT                   | -\$0.30            | 62<br>(60)    | (0.05) | (0.10) | (10)   | -      | -                | -  | -            | Nov..<br>May<br>(7)<br>Jun..<br>Oct.<br>(9)   | +1/2"<br>80%<br>min<br>+10"<br>max   | Oversize<br>-\$0.23 per WMT<br>Undersize<br>-\$2.80 per WMT |