

Description	Loading Port	Shipper	Quantity	Shipment	FOB	Freight (Yawata Base)	Fe Scale	Specification									Other Penalties	
								Fe	S	P	Al ₂ O ₃ +SiO ₂	Cu	TiO ₂	Sn	Other metals	Moist		Size
Santa Fe	Coquimbo Caldera Chanaral Cruz Grande	Canadian Foreign Ore Development Corp. Ltd.	800,000 DLT	1962 Mar. '63	\$9.90 DLT C&F \$16.76 DLT (20-45, D/W)	\$7.10 WLT (1961-1962)	+\$0.25 -\$0.25	65 (64)	(0.11)	(0.25-0.20)	(5.5)	(0.05)	-	-	(0.15)	(2)	+1/2" 84% min 8" max	Oversize -\$0.20 per WLT Undersize -\$2.00 per WLT
Cominex	Coquimbo	Compania Minera de Exportacion Ltda. (Philipp Brothers)	100,000 DLT	Apr. 1962 Mar. '63	\$9.00 DLT	About \$7.00 WLT (20, D/W)	+\$0.26 -\$0.26	65 (64)	(0.06)	(0.2)	(4.5)	(0.05)	-	-	-	-	-1/2" 15% max 9" max	
Romeral	Guayacon	Wm H. Fuller & Co., Inc.	(240,000) DLT	Apr. 1962 Mar. '63	\$6.50 DLT	\$7.20 WLT (30, D/W) \$7.50 WLT (20, D/W)	+\$0.20 -\$0.30	60 (58)	-	(0.4)	Al ₂ O ₃ (11) SiO ₂ (2.5)	-	-	-	-	-	-1/4" 40% max	
Phibro	Coquimbo	Philipp Brothers Far East Inc.	280,000 DLT	Jan. 1962 Jun. '62	\$9.90 DLT	\$8.10 WLT	+\$0.26 -\$0.26 (65-64%) -\$0.39 (64-63%)	65 (63)	(0.06)	(0.25)	SiO ₂ (5)	(0.05)	-	-	(0.15)	-	+1/2" 9" 82% -1/2" 15% +9" 3%	
Phibro	Cruz Grande or Chanaral	Philipp Brothers Far East Inc.	100,000 DLT	Apr. 1962 Mar. '63	C&F \$16.45 DLT	-	+\$0.25 -\$0.25	65 (64)	(0.11)	0.20 (0.25)	(5.5)	(0.05)	-	-	(0.15)	(2)	1/2"-8" 84% min	Oversize -\$0.20 per WLT Undersize -\$2.00 per WLT
<u>Peru</u> Marcona = Lump	San Juan	Cia. San Juan S.A.	315,000 DLT	Apr. 1962 Mar. '63	C&F \$14.00 DLT (45-50, D/W)	-	+\$0.25 -\$0.50	60 (58)	(0.25)	(0.07)	(10)	-	-	-	(0.15)	(3)	-10mm 20% max 4" max	Undersize -\$3.00 per WLT